

# SCC78<sup>TH</sup> ANNUAL



## SCIENTIFIC MEETING & SHOWCASE

DECEMBER 11-13, 2024 | JW MARRIOTT LA LIVE, LOS ANGELES

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## TABLE OF CONTENTS

### SPONSORSHIPS

Diamond Sponsorships (\$30,000+)	2
Emerald Sponsorships (\$20,000-\$29,999)	3
Ruby Sponsorships (\$10,000-\$19,999)	5
Sapphire Sponsorships (\$5,000-\$9,999)	7
Opal Sponsorships (\$3,000-\$4,999)	9
Jade Sponsorships (<\$3,000)	10
Award Sponsorships (\$3,000-\$3,500)	11
Other Sponsorship, Marketing & Advertising Opportunities (\$100-\$2,950)	12

### SHOWCASE EXHIBIT OPPORTUNITIES

Poster, Tabletop & Combo Options	13
Lead Retrieval	14
Extras	14
Booking Your Space	14
Contacts/More Information	15

## ABOUT THE ANNUAL MEETING

The SCC Annual Scientific Meeting & Showcase is the industry’s premier education event drawing nearly 1,000 attendees from all facets of the cosmetics and personal care industry. Attendees include formulators, chemists, consultants, suppliers, academia, students, regulatory, testing and toxicology professionals, regulatory and claims professionals, and more.

Over the course of the 2.5 day program, SCC provides unparalleled education at an exceptional value featuring more than 40 renown industry and subject matter experts covering the hottest topics, newest technologies, and innovations in cosmetics and personal care via 3 keynote lectures, 1 plenary session, and 8 scientific sessions.

The show also features a Showcase with more than 100 of the industry’s leading companies where you can connect to hear about their products, services, ingredients, tools, and technologies to make the most of your next formulation.

Companies – from indie beauty brands to large multinationals – will gather in Los Angeles this December to gain the inspiration, innovation, and education they can only get at the SCC Annual Meeting.

With plenty of networking opportunities throughout the event, SCC78 offers an intimate education and connection experience like no other for professionals in the industry. Show your support for the industry and get access to the decision makers with buying power!

FOR MORE INFORMATION OR CUSTOMIZE A PACKAGE, CONTACT  
 ERICA O’GRADY ([EOGRADY@SCCONLINE.ORG](mailto:EOGRADY@SCCONLINE.ORG)) OR JENNIFER LEWIS ([JLEWIS@SCCONLINE.ORG](mailto:JLEWIS@SCCONLINE.ORG)).



## DIAMOND LEVEL SPONSORSHIP OPTIONS (\$30,000+)

**All Diamond Level Sponsors Receive the Following Benefits:**

- One (1) Complimentary Showcase exhibit (combination poster & tabletop) – including two (2) full access registrations
- Three (3) Additional Complimentary Full Access Registrations
- One (1) Complimentary Lead Retrieval License
- 25% off additional Showcase Exhibits purchased
- One (1) Full Page Color Ad in the Annual Meeting Program Book
- Custom Advertisement Graphic - Column (Location: Platinum Level Foyer)
- Two (2) sponsored emails to SCC subscriber list (9,000+)
- Private sponsor meeting/hospitality room for two (2) days & SCC promotion of public events (if any)
- Conference bag marketing insert – one (1) double-sided marketing flyer of your choice up to 8.5x11" in size, or a single-piece promotional branded item
- One (1) SCC Industry Provider Directory Listing (SCC website) with 8 keywords through Dec 2025
- Three (3) SCC e-newsletter banner ads – one per issue for Sep, Oct, Nov 2024
- Two (2) Sponsored Social Media Ads (Twitter, LinkedIn & Instagram)
- Two (2) Sponsored Blog Post - one pre-show, one post-show
- Meeting Mobile App - enhanced listing and sponsor recognition
- Recognition on signage throughout event as Diamond Level sponsor - onsite
- Sponsor logo acknowledged by tier on all communications relating to the Annual Meeting

**PRESIDENT’S LUNCHEON - \$35,000 (Exclusive – 1 available)**

**Receive all Diamond Sponsor benefits listed above, plus:**

- Acknowledgement as Exclusive Luncheon sponsor – pre-show & onsite
- Welcome Address onstage from company representative - onsite
- 45-second video/commercial to run prior to event start, provided by company - onsite
- Company-branded napkins at luncheon – onsite
- Seat Drop - One (1) Item at each table seat (sponsor to provide item)

**AWARDS BREAKFAST - \$35,000 (Exclusive – 1 available)**

**Receive all Diamond Sponsor benefits listed above, plus:**

- Acknowledgement as Exclusive Awards Breakfast sponsor - preshow & onsite
- Welcome Address onstage from company representative - onsite
- 45-second video commercial to run prior to event start, provided by company - onsite
- Company-branded napkins at breakfast – onsite
- Seat Drop - One (1) Item at each table seat (sponsor to provide item)

**GENERAL DIAMOND SPONSOR - \$30,000 (Non-Exclusive – 2 available)**

**Receive all Diamond Sponsor benefits listed above, plus:**

- One (1) Networking Lounge & Charging Station exclusively branded for sponsor
- Signage/recognition at Networking Lounge





## EMERALD LEVEL SPONSORSHIP OPTIONS

### (\$20,000-29,999)

**All Emerald Level Sponsors Receive the Following Benefits:**

- One (1) Complimentary Showcase exhibit (combination poster & tabletop) – including two (2) full access registrations
- Two (2) additional complimentary Full Access Registrations
- One (1) Complimentary Lead Retrieval License
- 15% off additional Showcase Exhibits purchased
- One (1) Full Page Color Ad in the Annual Meeting Program Book
- Custom Advertisement Graphic - Column (Location: Platinum Level Foyer)
- Two (2) sponsored emails to SCC subscriber list (9,000+)
- Private sponsor meeting/hospitality room for one (1) day & SCC promotion of public events (if any)
- Conference bag marketing insert – one (1) double-sided marketing flyer of your choice up to 8.5x11" in size, or a single-piece promotional branded item
- One (1) SCC Industry Provider Directory Listing (SCC website) with 8 keywords through Dec 2025
- Two (2) SCC e-newsletter banner ads – one per issue for Sep, Oct, Nov 2024
- One (1) Sponsored Social Media Ad (Twitter, LinkedIn & Instagram)
- Meeting Mobile App - enhanced listing and sponsor recognition
- Recognition on signage throughout event as Emerald Level sponsor – onsite
- Sponsor logo acknowledged by tier on all communications relating to the Annual Meeting

**NETWORKING LUNCHEON - \$28,000 (Exclusive – 1 available)**

**Receive all Emerald Sponsor benefits listed above, plus:**

- Acknowledgement as Exclusive Luncheon Sponsor
- 45-second video commercial to run prior to event start, provided by company – onsite
- Branding on-screen during Event – onsite
- Company-branded Luncheon Napkins – onsite
- Seat Drop - Company to Place One (1) Item on Every Attendees' Seat – onsite

**WELCOME RECEPTION - \$25,000 (Exclusive – 1 available)**

**Receive all Emerald Sponsor benefits listed above, plus:**

- Acknowledgement as Exclusive Reception Sponsor
- Signage throughout Event Space – onsite
- Company-branded Cocktail Napkins – onsite
- Company-branded Signature Cocktail – onsite

**WiFi - \$25,000 (Exclusive – 1 available)**

**Receive all Emerald Sponsor benefits listed above, plus:**

- Acknowledgement as Exclusive WiFi Sponsor
- Customized WiFi password that directs traffic to your desired URL throughout event
- Company logo with WiFi info printed on back of all name badges – onsite
- Company logo on all pre-session slides with WiFi info – onsite



**REGISTRATION SPONSOR - \$23,500 (Exclusive – 1 available)**

**Receive all Emerald Sponsor benefits listed above, *plus*:**

- Acknowledgement as Exclusive Registration Sponsor
- Company logo on the front of all attendee name badges – onsite
- Custom Banner Ad, hyperlinked, on all event email confirmations
- Branded registration kiosks with your company's logo – onsite

**GENERAL EMERALD SPONSOR - \$20,000 (Non-Exclusive – 4 available)**

**Receive all Emerald Sponsor benefits listed above, *plus*:**

- Two (2) sponsored/promoted Blog Posts – one pre-show, one post-show



## RUBY LEVEL SPONSORSHIP OPTIONS

### (\$10,000-\$19,999)

**All Ruby Level Sponsors Receive the Following Benefits:**

- One (1) Complimentary Showcase exhibit - choice of poster OR tabletop, including two (2) full access registrations
- One (1) Complimentary Lead Retrieval License
- One (1) Half Page Color Ad in the Annual Meeting Program Book
- One (1) sponsored emails to SCC subscriber list (9,000+)
- Conference bag marketing insert – one (1) double-sided marketing flyer of your choice up to 8.5x11" in size, or a single-piece promotional branded item
- One (1) SCC Industry Provider Directory Listing (online) with 4 keywords through Dec 2025
- One (1) Sponsored Social Media Ad (Twitter, LinkedIn & Instagram)
- Meeting Mobile App – enhanced listing & sponsor recognition
- Recognition on signage throughout event as Ruby Level sponsor – onsite
- Sponsor logo by tier on all communications relating to the Annual Meeting

**HEADSHOT STATION & RECEPTION PHOTO BOOTH - \$15,000 (Exclusive – 1 available)**

**Receive all Ruby Sponsor benefits listed above, plus:**

- Acknowledgement & signage as Exclusive Headshot & Photo Booth Sponsor at all photo stations – onsite
- Company-branded photobooth prints at cocktail reception with exhibitors – onsite
- Exclusive company-branded email to all headshot station participants delivering their headshots – post-event

**HOTEL KEYCARDS - \$12,500 (Exclusive – 1 available)**

**Receive all Ruby Sponsor benefits listed above, plus:**

- Acknowledgement as Exclusive Keycard Sponsor
  - Company-branded Hotel Keycards distributed to attendees at hotel check-in
- \*\*\*must be committed and paid in full by 10/1/24 in order to meet the keycard printing deadlines\*\*\*

**CONFERENCE BAGS - \$12,500 (Exclusive – 1 available)**

**Receive all Ruby Sponsor benefits listed above, plus:**

- Acknowledgement as Exclusive Conference Bag Sponsor
  - Company-branded SCC77 conference bag provided to each attendee
- \*\*\*must be committed and paid in full by 10/1/24 in order to meet the bag printing deadlines\*\*\*

**FRONTIERS OF SCIENCE KEYNOTE LECTURE - \$10,000 (Exclusive – 1 available)**

**Receive all Ruby Sponsor benefits listed above, plus:**

- Acknowledgement as Exclusive FoS Keynote Sponsor
- Welcome Address onstage from company representative & introduce keynote – onsite
- 45-second video commercial to run prior to event start, provided by company – onsite



**FLORENCE WALL WOMEN IN COSMETIC CHEMISTRY AWARD - \$10,000 (Exclusive – 1 available)**

**Receive all Ruby Sponsor benefits listed above, plus:**

- Acknowledgement as Exclusive Award Sponsor
- Company Representative designated for presentation of Award onstage to winner
- Award customized with engraved company logo acknowledgement

**\*\*\*must be committed and paid in full by 10/1/24 in order to meet the award printing deadlines\*\*\***

**OPENING KEYNOTE SESSION - \$10,000 (Exclusive – 1 available)**

**Receive all Ruby Sponsor benefits listed above, plus:**

- Acknowledgement as Exclusive Opening Keynote Sponsor
- Welcome Address onstage from company representative & introduce keynote - onsite
- 45-second video commercial to run prior to event start, provided by company – onsite

**POST-EVENT CONFERENCE RECORDINGS - \$10,000 (Exclusive – 1 available)**

**Receive all Ruby Sponsor benefits listed above, plus:**

- Acknowledgement as Exclusive Content Sponsor
- Company-branded email to attendees announcing content recording availability in the SCC Media Library

**GENERAL RUBY SPONSOR - \$10,000 (Non-Exclusive – 4 available)**

**Receive all Ruby Sponsor benefits listed above, plus:**

- One (1) sponsored/promoted Blog Posts – pre-show



## SAPPHIRE LEVEL SPONSORSHIP OPTIONS

(\$5,000-\$9,999)

### All Sapphire Level Sponsors Receive the Following Benefits:

- One (1) Complimentary Full Access Registration
- One (1) Half Page Color Ad in the Annual Meeting Program Book
- Conference bag marketing insert – one (1) double-sided marketing flyer of your choice up to 8.5x11" in size, or a single-piece promotional branded item
- Meeting Mobile App - enhanced sponsor recognition
- One (1) SCC Industry Provider Directory Listing (online) with 4 keywords through Dec 2025
- Recognition on signage throughout event as Sapphire Level sponsor – onsite
- Sponsor logo by tier on all communications relating to the Annual Meeting

### CONTINENTAL BREAKFAST - \$8,000 (Exclusive – 1 available)

#### Receive all Opal Sponsor benefits listed above, plus:

- Acknowledgement as Exclusive Continental Breakfast Sponsor
- Company-branded coffee cups and napkins at breakfast – onsite

\*\*\*must be committed and paid in full by 10/15/24 in order to meet the cup printing deadlines\*\*\*

### PHOTO BOOTH - \$7,850 (Exclusive – 1 available)

\*\*can be purchased combined with headshot station at a Ruby Sponsor Level\*\*

#### Receive all Sapphire Sponsor benefits listed above, plus:

- Acknowledgement as Exclusive Photo Booth Sponsor
- Signage onsite at photo booth
- Company-branded photobooth prints at cocktail reception with exhibitors – onsite

### HEADSHOT STATION - \$7,850 (Exclusive – 1 available)

\*\*can be purchased combined with photo booth at a Ruby Sponsor Level\*\*

#### Receive all Sapphire Sponsor benefits listed above, plus:

- Acknowledgement as Exclusive Headshot Sponsor
- Signage onsite at headshot station
- Exclusive company-branded email to all headshot station participants delivering their headshots post-meeting

### SCC78 MOBILE APP - \$7,500 (Exclusive – 1 available)

#### Receive all Sapphire Sponsor benefits listed above, plus:

- Acknowledgement as Exclusive App Sponsor
- Mobile App: first screen advertisement; banner ad on mobile app; four (4) push notifications to attendees

### LANYARDS - \$6,750 (Exclusive – 1 available)

#### Receive all Sapphire Sponsor benefits listed above, plus:

- Acknowledgement as Exclusive Lanyard Sponsor
- Company-branded lanyard distributed to each attendee for wear throughout the event





**GENERAL SAPPHIRE SPONSOR - \$5,000 (unlimited)**

*Receive all Sapphire Sponsor benefits listed above.*



## OPAL LEVEL SPONSORSHIP OPTIONS (\$3,000-\$4,999)

**All Opal Level Sponsors Receive the Following Benefits:**

- One (1) Complimentary Full Access Registration
- One (1) SCC Industry Provider Directory Listing (online) with 4 keywords through Dec 2025
- Conference bag marketing insert – one (1) double-sided marketing flyer of your choice up to 8.5x11" in size, or a single-piece promotional branded item
- One (1) Quarter Page Color Ad in the Annual Meeting Program Book
- Meeting Mobile App - enhanced sponsor recognition
- Recognition throughout event as Opal Level sponsor – onsite
- Sponsor logo by tier on all communications relating to the Annual Meeting

**WELCOME HAPPY HOUR - \$4,850 (Non-Exclusive – 2 available)**

**Receive all Opal Sponsor benefits listed above, plus:**

- Acknowledgement as Happy Hour Sponsor
- Company-branded napkins & recognition signage at welcome happy hour – onsite

**COFFEE BREAK - \$4,000 (Exclusive per break – 4 available)**

**Receive all Opal Sponsor benefits listed above, plus:**

- Acknowledgement as Coffee Break Sponsor
- Company-branded coffee cups at each coffee station – onsite

**\*\*\*must be committed and paid in full by 10/15/24 in order to meet the cup printing deadlines\*\*\***

**SCIENTIFIC SESSIONS - \$3,750 (Exclusive per session – 8 available)**

**Receive all Opal Sponsor benefits listed above, plus:**

- Acknowledgement as Exclusive Session Sponsor
- Session introduction by company representative – onsite

**GENERAL OPAL SPONSOR - \$3,500 (Non-Exclusive – unlimited)**

**Receive all Opal Sponsor benefits listed above.**



## JADE LEVEL SPONSORSHIP OPTIONS (<\$3,000)

### All Jade Level Sponsors Receive the Following Benefits:

- One (1) SCC Industry Provider Directory Listing (online) with 4 keywords through Dec 2025
- Meeting Mobile App – enhanced sponsor recognition
- Recognition throughout event as Jade Level sponsor – onsite
- Sponsor logo by tier on all communications relating to the Annual Meeting

**GENERAL JADE SPONSOR - \$2,750 (Non-Exclusive – unlimited)**

*Receive all Jade Sponsor benefits listed above.*



## AWARD SPONSORSHIP OPTIONS

**(\$3,000-\$3,500)**

**\*\*\*all award sponsors must be committed and paid in full by 9/15/24 in order to meet the award printing deadlines\*\*\***

### All Award Sponsors Receive the Following Benefits:

- Company logo on the certificate or trophy presented to Award winner
- Present the Award on-stage during the event
- One (1) SCC Industry Provider Directory Listing (online) with 4 keywords through Dec 2025
- Recognition in the Program Book as Award Sponsor
- Logo on the specific SCC Award website page
- Recognition throughout event as Award sponsor – onsite
- Sponsor logo by tier on all communications relating to the Annual Meeting

#### **ROBERT A. KRAMER LIFETIME SERVICE AWARD - \$3,500 (Exclusive – 1 available)**

**Receive all Award Sponsor benefits listed above.**

In honor of one of the SCC's founding fathers, this award recognizes service contributions made by a member over the course of their active membership.

#### **MERIT AWARD - \$3,500 (Exclusive – 1 available)**

**Receive all Award Sponsor benefits listed above.**

Presented annually for outstanding service and distinguished leadership, contributions, achievements, and service to the Society on a National level.

#### **DES GODDARD AWARD - \$3,000 (Exclusive – 1 available)**

**Receive all Award Sponsor benefits listed above.**

The Des Goddard Award is presented to the author(s) of the Most Innovative Paper or Student Technical Poster on the topic of Polymer Science related to Cosmetics or Personal Care presented at the preceding Annual Meeting or published in the Journal of Cosmetic Science.

#### **HANS SCHAEFFER AWARD - \$3,000 (Exclusive – 1 available)**

**Receive all Award Sponsor benefits listed above.**

The Hans Schaeffer Award is presented to the Most Innovative Paper presented at the preceding Annual Meeting.

#### **SHAW MUDGE AWARD - \$3,000 (Exclusive – 1 available)**

**Receive all Award Sponsor benefits listed above.**

The Shaw Mudge Award is presented to the author(s) of the Best Paper presented at the preceding Annual Scientific Meeting of the Society of Cosmetic Chemists.





## OTHER SPONSORSHIP, MARKETING & ADVERTISING OPPORTUNITIES

A La Carte opportunities to Enhance Your Promotion Efforts

### PROGRAM BOOK ADVERTISING – \$525-2,950 - see pricing below

- Outside Back Cover, full page, full color ad in the official onsite Program Book – \$2,950 (1 available)
- Inside Front Cover, full page, full color ad – \$2,650 (1 available)
- Inside Back Cover, full page, full color ad – \$2,650 (1 available)
- Full Page, full color ad in the official onsite Program Book – \$1,850 (8 available)
- Half Page, full color ad in the official onsite Program Book – \$975 (8 available)
- Quarter Page, full color ad in the official onsite Program Book – \$525 (8 available)

\*\*\*advertising commitment deadline is 9/30/24 in order to meet printing schedules; ads due no later than 10/15/24\*\*\*

### MARKETING DISTRIBUTION - \$2,750 (Non-Exclusive – 8 available)

- Conference bag marketing insert – one (1) double-sided marketing flyer of your choice up to 8.5x11", or a single-piece branded promotional item (subject to SCC approval).

### PUSH NOTIFICATION THROUGH SCC MOBILE APP - \$750 (Non-Exclusive – 6 available)

- Push Notification sent during meeting to all attendees who have downloaded the meeting app

### WALKER SCHOLARSHIP TRAVEL GRANTS - \$1,500 (Non-Exclusive – 4 available); OR \$5,000 (Exclusive)

- Recognition in print and digital media related to the scholarships, Program Book, and onsite during event including mention at the scholarship ceremony

### STUDENT TRAVEL GRANTS - \$750 (unlimited)

- Recognition in Program Book and onsite during event as a student travel grant sponsor

### SCC SUPPORTER/INDIVIDUAL DONATIONS - \$100-2,500 (unlimited)

- Recognition in Program Book and onsite during event as an SCC Annual Meeting Supporter

**ADDITIONAL ONSITE ADVERTISING & BRANDING OPPORTUNITIES WILL BE AVAILABLE SOON.**

CONTACT [EOGRADY@SCCONLINE.ORG](mailto:EOGRADY@SCCONLINE.ORG) FOR MORE INFORMATION.



## SHOWCASE EXHIBIT OPPORTUNITIES

Join us at SCC78 to Engage, Exchange, and Reconnect. Your customers and competitors will be there - Will You?

- **GAIN QUALITY LEADS:** The 1,000+ attendees of the cosmetic and personal care industry are decision makers and influencers, serious about discovering new and innovative ways to gain an edge in a competitive market.
- **INCREASE SALES:** Experience the advantage of the premier North American Education event where industry professionals convene to advance cosmetic science. Leverage this environment to promote your product/service in front of the decision-makers with buying power.
- **BUILD BRAND RECOGNITION:** As an exhibitor, you ensure your brand's presence on the event website, in the program book and onsite signage, increasing attendees' awareness of your brand.

**\*SCC MEMBERS SAVE 25% ON EXHIBITS!** NOT A MEMBER? [JOIN TODAY](#) AND REAP THE BENEFITS OF THE MEMBER DISCOUNT FOR SCC78 AND A MEMBERSHIP IN SCC! (note that memberships are individual, not company-based)

Each exhibit type includes two (2) full access registrations per purchase. Upon receipt of payment, you'll be forwarded a custom registration code.

### POSTER ONLY

Includes display board only, push pins, and one chair – specs: 8'w x 4'h display board, push pins to hang poster and one chair; max display/print size of horizontal poster is 3'10" h x 7'10" w

	Early Bird until 8/31/24	Regular after 9/1/24
<b>SCC Member Price*</b>	\$2,100	\$2,650
<b>SCC Non-Member Price</b>	\$2,730	\$3,445
<b>Lead Retrieval</b>	\$450	\$500



### TABLETOP ONLY

Includes a draped table and two chairs – specs: 6'w x 30"d table (no pipe and drape)

	Early Bird until 8/31/24	Regular after 9/1/24
<b>SCC Member Price*</b>	\$3,150	\$3,900
<b>SCC Non-Member Price</b>	\$4,095	\$5,070
<b>Lead Retrieval</b>	\$450	\$500



### COMBO POSTER & TABLETOP

Includes display board, table, and two chairs – specs: 8'w x 4'h display board, push pins to hang poster, 6'w x 18"d table and two chairs; max display/print size of horizontal poster is 3'10" h x 7'10" w

	Early Bird until 8/31/24	Regular after 9/1/24
<b>SCC Member Price*</b>	\$4,200	\$5,250
<b>SCC Non-Member Price</b>	\$5,460	\$6,825
<b>Lead Retrieval</b>	\$450	\$500





**LEAD RETRIEVAL**

Maximize your ROI from meaningful connections. Help your sales team to convert more leads by giving them a tool that allows them to capture an attendee’s contact information in seconds and make additional notes. These leads can then be followed up with fruitful conversations and be retargeted by your marketing team.

With our digital lead retrieval services, you can view and download your collected lead information through a password-protected online portal.

Use the in-app features to follow up with a lead by calling, texting, or sending an email. Once a lead is scanned, you can rate the lead’s level of interest, select action items to perform, and type in notes into an open text box. You can even build custom surveys with different criteria to qualify leads as they are collected.

Fee is per license; no volume discounts apply. Lead Retrieval can be ordered at the time you book your exhibit space.

	<b>Early Bird</b> until 8/31/24	<b>Regular</b> after 9/1/24
<b>Lead Retrieval</b>	\$450	\$500

**EXHIBIT SPACE “EXTRAS”**

Pop-up banners, foliage, standing brochure rack, etc.

- Space, regardless of exhibit type, is generally a total of 8’ wide and 4.5’ deep
- Any “extras” you bring must fit within your own exhibit space; you cannot encroach another exhibitor’s space, block the view or access to any other exhibitor, nor impede upon any walkway or aisle
- Small standing or tabletop-style brochure racks, baskets/bins, and plants/foilage are acceptable if confined to your space
- FOR TABLETOP-ONLY DISPLAYS
  - Pop-up banners must not exceed 84”H x 36”W and limited to 2; alternatively, one backdrop is fine provided it is no larger than 84”H x 72”W
  - Small stand-alone or tabletop-style brochure racks are acceptable

**BOOKING YOUR SPACE**

Visit [www.sconline.org/SCC78](http://www.sconline.org/SCC78) and navigate via the drop-down menu to Exhibits. From there, you’ll be able to view and select your exhibit type online by clicking “Secure” in the green box below your exhibit style of choice. From there, you’ll search for your company and follow the instructions and prompts to view the floor plan in real time, select/pay for your booth, and sign the exhibitor agreement.

**Please note, we do not reserve booths without payment in full.**



## CONTACTS / MORE INFORMATION

### SPONSORSHIPS, ADVERTISING

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### MARKETING & FULLFILLMENT

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### GENERAL SCC78 QUESTIONS

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